

INDIAN INSTITUTE OF MANAGEMENT KASHIPUR

Final Placement Report

"Do your work with your whole heart, and you will succeed – there is so little competition." - Elbert Hubbard

It is with great pride that IIM Kashipur announces the successful completion of the Final Placement Process for the Batch of 2017-19 of its flagship Post Graduate Program in Management. Over the past 8 years, our students have left lasting impressions on recruiters by showcasing their extraordinary skills and talent in the industry.

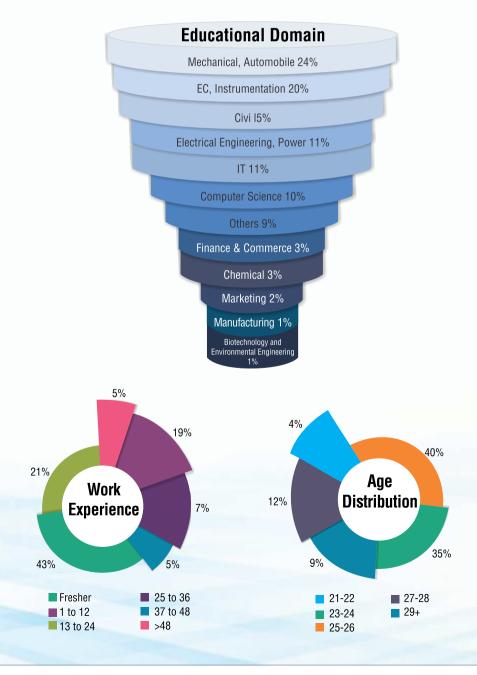
This year, the institute witnessed participation from 72 esteemed organizations, offering 218 roles across various domains including BFSI, Consulting, Strategy, Sales and Marketing, Operations, HR, IT & Analytics.

We would like to express our sincere gratitude towards our recruiters who have once again reposed their faith in the institute by offering our students a plethora of coveted roles and niche profiles.

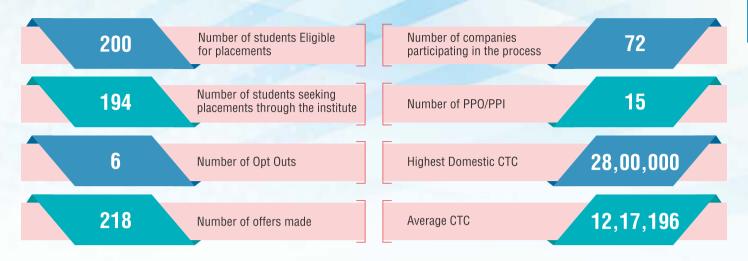
We have seen an overwhelming increase in the number of recruiters willing to partner with IIM Kashipur and we look forward to maintaining a mutually beneficial relationship with them.

We owe our success to the efforts of our students who have consistently performed well and brought laurels to the institute

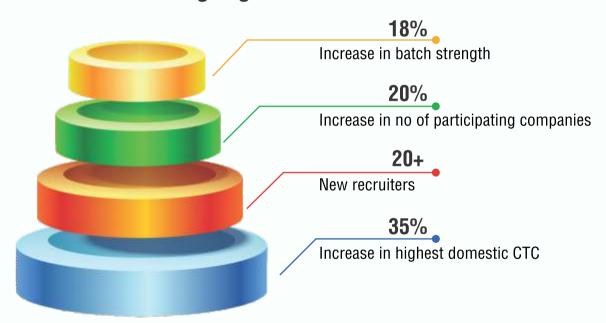
Batch Pointers Batch Size 200 Students 18% Increase in batch size **57**% of the batch with prior work experience Months Average Work Experience



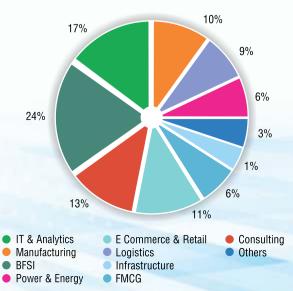
STATISTICS OF THE PLACEMENT SEASON



Highlights of the season







Role Wise Split Up



Marketing

Market leaders like Reliance Jio, TATA Motors, Coffee Day Beverages, Aditya Birla Sun Life Insurance, Byju's, PCBL, HDFC Bank, Hero Motocorp, Muthoot Fincorp, etc. offered coveted profiles such as Agri-Marketing, B2B Marketing, B2C Marketing, Brand Manager, Campaign Manager, Category Manager, Channel Manager, Corporate Relations Executive, Customer Acquisition, Customer Relationship Management, Digital Marketing Associate, Direct Sales Officer, Enterprise Sales Manager, Inbound Sales, Key Account Manager, Market Research Associate, Pre-sales Consultant, Pricing Manager, Relationship Manager - Retail Branch, Retail Marketing, Rural Marketing, Sales Development Executive, and Strategic Marketing.



Finance

Students bagged roles like Asset Management, Branch Manager, Capital Market Analyst, Corporate Banking, Credit Risk Profile, Equities Research, Finance Advisory, Finance Controller, Financial Analytics, Financial Strategy, Internal Auditor, International Banking, Investment Analyst, Investor Communication, Market Risk Analyst, Mergers & Communication, Private Equity, Relationship Manager, Retail Banking, Risk Assessment, Mitigation, Rural Banking, Senior Business Associate - Financial Services, Senior Financial Markets Research Analyst, Treasury, and Wealth Management offered by organisations of repute such as Deloitte, E&Y, Futures First, HDFC Bank, IDFC Bank, RBL Bank, Capital Trust etc.



Operations

IIM Kashipur continued to be a popular destination for major organisations such as Oyo, Godrej & Boyce, GMR Group, Safe Express, TATA Motors, 4Tigo, Of Business, Shree Malani Foams, RECL etc. who offered roles such as Fleet Manager, Logistics, Operations Coordinator, Operational Planning, Scheduling Manager, Operations Manager, Process Improvement Handler, Procurement Analysis, Product Operations, Senior Project Manager, Service Delivery Manager, Service Quality Manager, Strategic Operational Planning Associate, and Strategic Supply Chain Manager.



IT and Analytics

Big names such as Infosys, MAQ Software, Kellton Tech, CARE Ratings, Indiamart, Evalueserve, Mindtree, eClerx, Futures First etc. offered profiles such as BFSI Analytics, BI Analytics, Big-Data Services Management, Business Intelligence, Research, Business Solution Enabler, Cloud Business Analyst, Data Analytics Consultant, Financial Analytics, Growth Hacker, IT Project Management, Operational Analytics, Product Quality Analyst, Senior Business Analyst, Senior Research Analyst, and Technical Project Manager, Data Analytics, IT Analyst, etc.



HR

The HR domain saw the participation of Ecom Express, TATA Motors, RBL Finserve and more. They offered core profiles such as HR Generalist, Career Development Executive, Corporate HR Governance, Global Initiative Manager, HR Advisory, Industrial Relations Management, Strategic Performance, Compensation Management, and HR Analytics etc.



Strategy and Consulting

Top organisations like KPMG, Deloitte, E&Y, People Strong, Shriram Properties etc offered opportunities in the strategy and consulting domain, offering roles such as Corporate Advisory, Corporate Strategy, Financial Consultant, Functional Consultant, Leadership and Group Strategy, MT - Strategic Alliances, Product Manager, Senior Manager — Strategy, Strategic Consulting, Strategic Product Management, Strategy Market Initiatives for Service Operation Consultant, etc.



General Management

TATA Capital, JSPL, Droom, Vinculum Solutions, GHCL, GMR Group, Muthoot Fincorp etc. offered general management roles such as Business Development Associate, Entrepreneurship Development, Growth Officer, International Business Development, New Business Initiatives, Product Executive, Project Manager, and Senior Business Development Consultant.



COMPANIES THAT PARTICIPATED THIS YEAR

Deloitte Consulting India	People Strong	ICICI Bank	Futures First	Nielsen	Relaxo	Markets & Markets	Aditya Birla Sunlife
Yes Bank	Shriram Properties	Droom	Godrej & Boyce	Kellton Tech	Virtusa	Mindtree	eClerx
HDFC Bank	Swadhaar Finserve	RECL	JSPL	India Mart	Mu Sigma	DTDC	Reliance Jio
Muthoot Fincorp	Infosys BPM	Simplotel	Hero MotoCorp	GMR	MAQ Software	Shree Malani Foams	NIIT
Kotak Mahindra Bank	KPMG	CUMI	Philips Carbon Black	HDFC AMC	Byju's	Vinculum Solutions	IMRB Kantar
BPCL	Capital Trust	E&Y	Srijan India	iQuanti	CARE Ratings	Intequant	Jamboree Education
TATA Motors	Coffee Day Beverages	Aditya Birla Capital	Tresvista	4tigo	Future Supply Chain	Ecom Express	Puma
Of Business	GHCL	RBL Bank	Growisto	Quarry	TATA Capital	Indofil Industries	Microland

OUR PARTNERS IN PROGRESS





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Safe Express



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SUTHERLAND











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