### STATISTA HANDOUTS

# Become a Statista Expert

Discover insights and facts from 170 industries and 150+ countries







**About Statista** 

# The Statista Universe

For many users and companies, Statista is the starting point for researching numbers, data, and facts, providing quick and extensive insights.





# Internationality of the platform

Four platforms in four different languages\*



Simply switch between the platforms using the globe in the upper right bar.

### Focus of the German platform:

- Germany
- Austria
- Switzerland

### statista.de



### Focus of the English platform:

- International markets
- Europe
- USA
- Asia

### statista.com





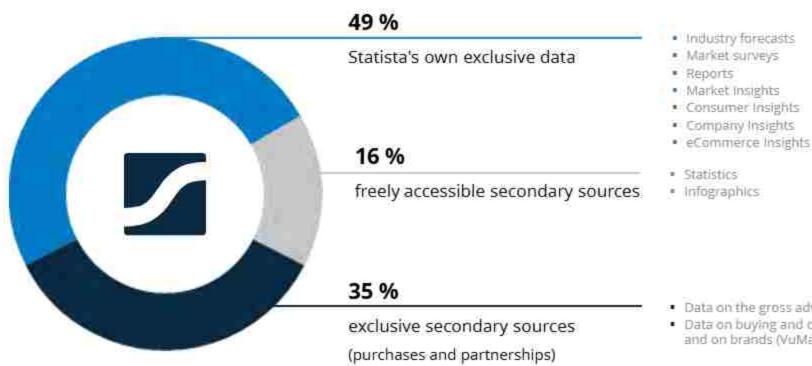




# Origin of our data

Statista bundles data from more than 22,500 different sources

In addition to our own surveys, Statista obtains its data from numerous secondary sources and focuses on the quantitative facts to make them guickly and conveniently accessible to you.

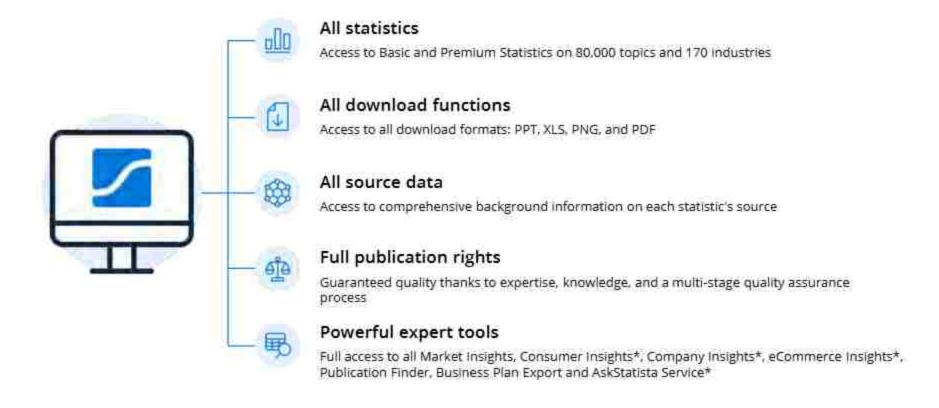


- Data on the gross advertising market (Nielsen)
- · Data on buying and consumption behavior and on brands (VuMa)



# True benefits

### These features make the difference







# How do people use Statista?

Statista use cases



Market Research Industry Forecasting



Access data on industries, companies, competition and consumers



Benchmarking Competitive Analysis



Access to a broad scope of sources



Offer Preparation Strategic Planning



Immediate access to facts and figures on up-to-date topics



New Business Pitches Content Creation



Contents ready to present and export



# Data for all cases

# A real all-round package

- Statistic reports
- Overview reports
- · Market Insights reports
- Company Insights reports
- · Consumer Insights reports
- · eCommerce Insights reports



- Market Insights
- · Company Insights
- Consumer Insights
- eCommerce Insights

- Statistics
- Forecasts & surveys
- Infographics
- Topic pages
- · Research service AskStatista

- Publication Finder
- Business Plan Export



# Your start on the platform

Begin your own research now

Decide for yourself where to start your research: From market analyses to specific data research, use the platform's numerous entry options. <a href="Start now!">Start now!</a>

### Specific data research

- Statistics
- Forecasts & Surveys
- Infographics
- Topic pages
- Data table

### Trend analysis

- Forecasts & Surveys
- Reports
- Insights

### Market analysis

- Reports
- Market Insights
- · Company Insights
- Business Plan Export

### Target group analysis

- Statistics
- Surveys
- Reports
- Market Insights
- · Consumer Insights
- · Business Plan Export





# Three steps that will revolutionize any workflow

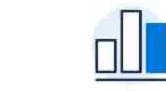
Statista's proven one-fits-all solution



### 1. Search

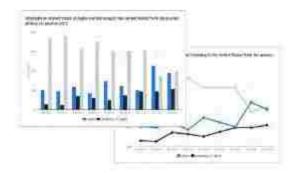
Enter your search term.





### 2. Select

Select a statistic and have it displayed as a chart.





### 3. Download

Download the data and directly embed it into your project.

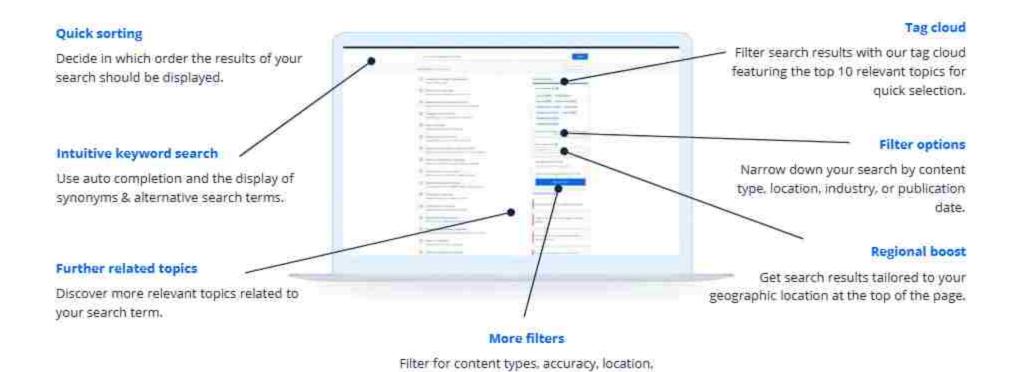






# Your intuitive search for information

# Find research results quickly



industry, publication date or archive.



# Tips for better search results

# Functions to refine your search



### Content types

Choose one or more content types and display statistics, reports, topics, insights, forecasts & surveys as well as infographics for your desired term.

### Search accuracy

Select whether all words must be included or at least one.

#### Location

Choose from 14 regions as well as 150 countries and territories to filter your search precisely.

### Industry

Filter your results by industry to get all the data of interest at a glance.

#### Publication date & Archive

Find results by their year of publication instead of their date of publication or obtain older data from our archive.

Via Update search or 'Reset all', you can re-sort or reset your search results at any time.

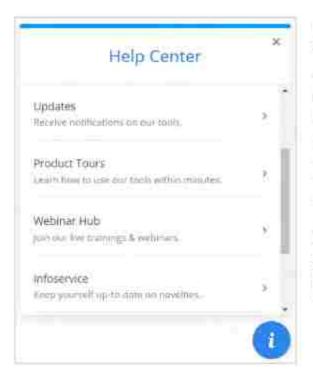


# Help Center

We are happy to support you - offline and online

In our Help Centre you will not only find important steps for your successful research, but also recent updates and contact information for us.

Always there for you: You will find the icon permanently in the lower right corner of the page you are currently visiting.



### Updates

Stay always up to date: Check Updates for the latest data as well as updates to the platform.

#### Product Tours

Let our online guides **lead you through the platform in just a few minutes** and get not only a general overview, but also insights on all tools and features.

### Webinar Hub

Want all the **tips and tricks live**, **first-hand**? Then feel free to sign up for Statista's free webinars. Whether you are a newcomer or a specialist, for the first steps or for a refresher, you will find all live webinars here. No suitable time? Then read all the important information in our other handouts.

#### Infoservice

Your **personal Infoservice** helps you to stay up to date and to manage your newsletters independently. You will find everything described in detail in our <u>help area</u>. From forgotten passwords and download formats to personalized functions and publishing rights, you'll find all the information you need **on one page**.



# AskStatista - our exclusive research service

# We support you individually\*

You need special or more up-to-date data, but could not find it on our platform? Simply contact our research service via your personal contact person, our <u>customer service</u> or via <u>this form!</u>

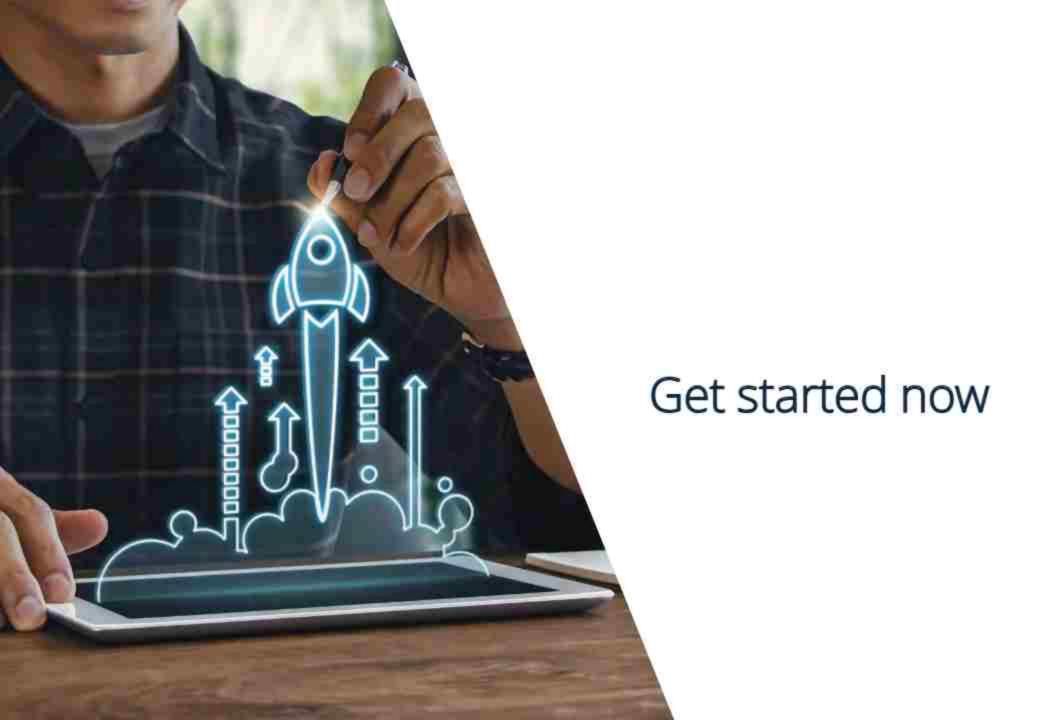


- Answers to individual customer inquiries are provided within 48 hours on weekdays
- Our In-house AskStatista team carries out research and microprojects across industries and countries
- Customization of results in the format of your choice, mainly Excel and PowerPoint





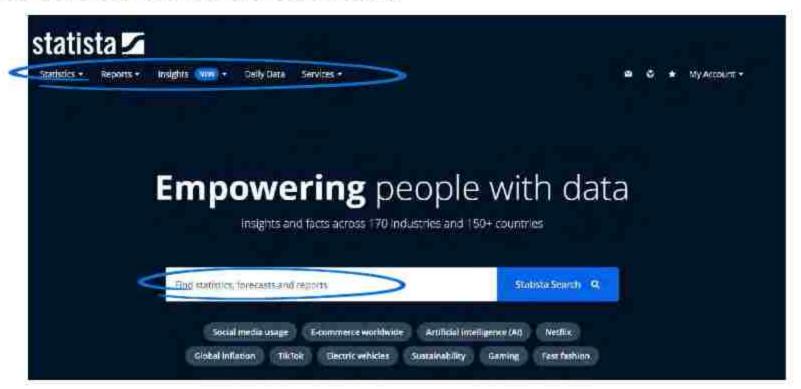




# The perfect start

Use our industry and topic pages to get started with your research

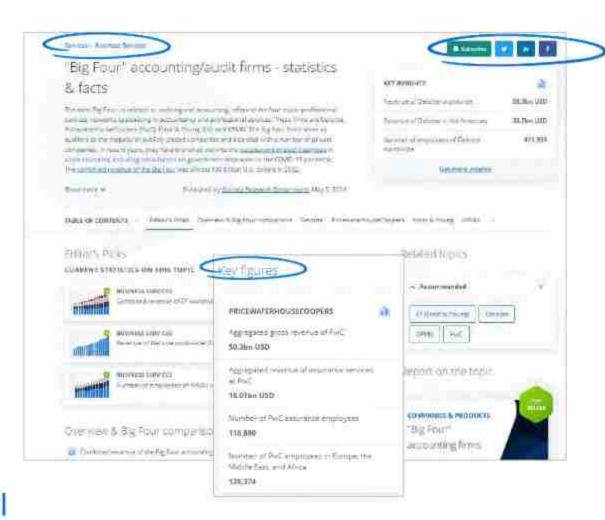
Find a quick start with the help of our <u>industry</u> and <u>topic pages</u>: We provide you with an initial, comprehensive overview of all the content we offer on a specific topic.



In addition to a brief summary, these pages also link to **relevant dossiers and forecasts** as well as to the latest and most popular statistics on the chosen topic.

# Briefly explained: Topic pages

Use Case: "Big Four" accounting/audit firms - statistics & facts



#### Introduction

Get started with a **textual introduction** to get an overview of your topic.

### Important key figures

In these info boxes you will find the **most important**KPIs on your topic at a glance.

#### Selected statistics

To help you get started with your research, we have collected and categorized all the relevant statistics for you here.

#### Subscribe

**Get informed** as soon as the topic page is updated. You will always find the date of the last update directly under the title.

### Share

Also share topic pages on your social media channels.

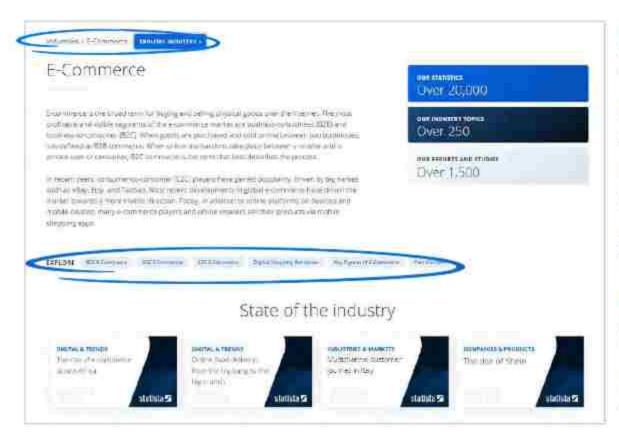
### Reports

You want all the data collected in one download? On each topic page we have stored the appropriate dossier for you.



# Briefly explained: industry pages

Use Case: E-Commerce



### Explore industries

Switch here between the sectors in the **industry overview** as well as in the sector segments.

#### Introduction

Get a **textual introduction** to get an overview of your topic.

### Explore the key industries

For each industry, we also provide you with the most important sub-segments for in-depth research.

### State of industry

We link you to the **latest reports** on the selected industry to make your research easier.

### Facts and insights

Find the **most relevant statistics** on the industry here, with just one click you get all the details.

### Industry definition

Here you will find a **short and concise explanation** of the industry.





# Statistics

# Quickly find answers – concise visual representations



#### Statistics

More than one million statistics from four databases - a German, English, French, and Spanish platform constitute the centerpiece of our portfolio.\*

They provide data on more than 80,000 topics and 170 industries from 22,500 sources.

Our Premium Statistics (approx. 93% of all statistics) can only be accessed by our Personal, Professional and Enterprise Account users.

The statistics can be downloaded in XLS, PNG, PPT, and PDF format.



### Forecasts & surveys

With our five year market forecasts, we provide you with relevant data on the market development of approx. 500 industries in about 55 countries.

Our experts create a detailed market model, based on which the future market volume is calculated.

#### Exclusive surveys of consumers and experts

Statista Consumer Insights team carries out exclusive, quantitative online and phone surveys.

The primary data gathered in the process is published in the form of Statistics and Overview reports.



#### Infographics

We depict highly topical trends and facts with our infographics

Every day, our data journalists publish several graphics on different topics, such as politics, economy, or technology.

For more information, see www.statista.com/chartoftheday



# Industry overview

Statista offers data on 170 industries and over 1,600 topic pages

## Advertising & Marketing

- Advertising
- Brands & Leaders Marketing

### Agriculture

- Farming
- Fisheries & Aquaculture
- Forestry

#### Chemicals & Resources

- Chemical Industry
- Fossil Fuels
- Minine, Metals & Minerals
- Petroleum & Refinery Plastic & Rubber
- Pulp & Paper

#### Construction

- Building Construction
- Heavy Construction

# Consumer Goods & FMCG

- Alcoholic Beverages Apparel & Shoes
- Cannabis
- Cleaning Products
- Cosmetics & Personal
- Food & Nutrition Furniture Furnishings &
- Household Items Garden & Patio
- Home Improvement
- Non-Alcoholic
- Pers & Animal Supplies
- Tobacco Tons
- eCommerce.
- B2B eCommerce B2C eCommerce
- C2C eCommerce
- Digital Shooping
- Key Figures of eCommerce.
- Paid Content

#### Economy & Politics

- Economy
- International
- Politics & Government

### Energy & Environment

- Climate and Weather Ferrigationers
- Eneczy
- Environmental Technology & Greensech
- Waste Management
- Water & Wastewater

#### Finance & Insurance

- Financial Institutions
- Financial Instruments & Investments
- Financial Services insurance

# Health, Pharma & Med lech

- Care & Support
- Health Professionals & Hospitals
- Health System
- Medical Technology
- Pharmaceutical Products & Market
- State of Health

#### Internet

- Communications
- Cyber Crime & Security Demographics & Use
- Mobile Internet & Apps:
- Online Search
- Online Video &
- Entertainment Reach & Traffic
- Social Media & User-Generated Content

- Celebrities
- Family & Friends
- Love & Sex
- Personality & Behavior
- Public and religious holidays

#### Media

- Audio Books & Publishing
- News
- TV. Mideo & Film
- Video Games & eSports

#### Metals & Flectronics Aerospace & Defense

- Manufacturine
- Electronics
- Industrial Machinery Manufacturine
- Metals
- Rolling Stock Manufacturing
- Shipbuilding
- Vehicle Manufacturing

#### Real Estate

- Commercial Real Estate
- Industrial Real Estate
- Mortgages & Financing Property Services
- Residential Real Estate

#### Retail & Trade

- DIY Retail
- Fashion & Accessories
- Food & Beverage Furniture Retail
- General Merchandise
- Health & Hygiene International Trade
- Office Supplies
- Private Label Retall Technology
- Shopping Behavior
- Sports & Leisure Subscriptions & Direct
- Supply Chain
- Wholesale

#### Services

- Business Services
- Skilled Labor

#### Society

- Crime & Law
- Enforcement
- Demographics Education & Science
- Geography & Nature Historical Data
- Religion.

#### Sports & Recreation

- Art & Culture
- Gambling
- Hobbies
- Parks & Outdoors
- Professional Sports
- Sports & Fitness
- Wellness & Spas

#### Lechnology & felecommunications

- Consumer Electronics
- Hardware
- Household Appliances
- T Services
- Software Telecommunications

# Transportation & Logistics

- Assation
- Public Transportation & Mobility Services
- Rail Transport
- Vehicles & Road Traffic
- Water Transport

# Travel, Tourism & Hospitality

- Accommodation
- Business Travel Food & Drink Services Leisure Travel



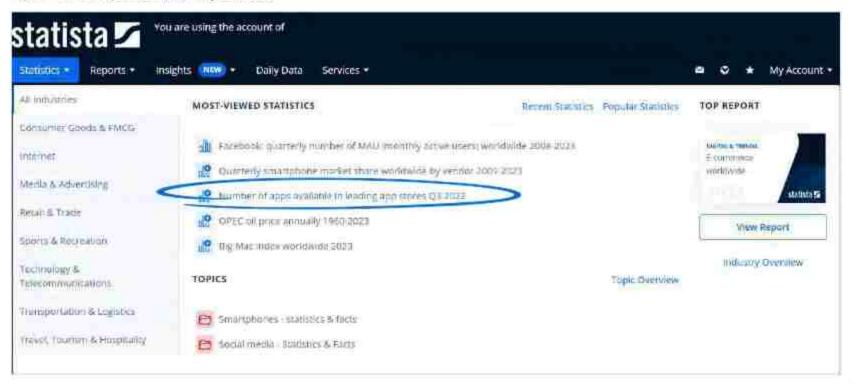
statista 🔽

# Briefly explained: Statistics

Use Case: Number of apps available in leading app stores as of 3rd quarter 2022

Let's discover together the functions of statistics, forecasts as well as surveys.

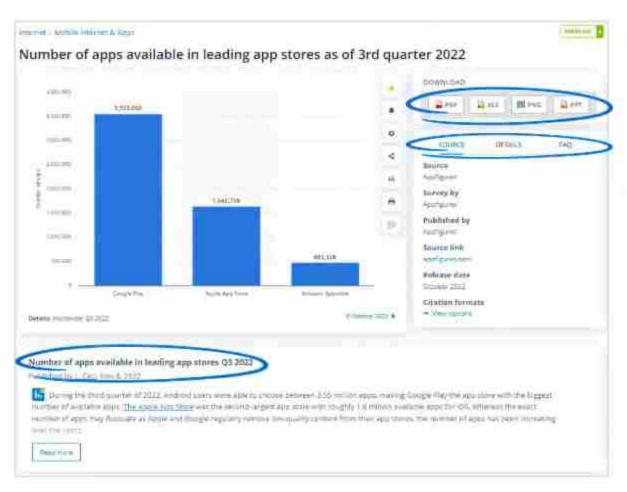
You can find all statistics in the top bar as well as through the search bar on the homepage. You can then use the filter functions to sort your search results, for example to display only statistics.





# Briefly explained: Statistics

Use Case: Number of apps available in leading app stores as of 3rd quarter 2022



### Download

You can download the data as PDF, XLS, PNG as well as PPT. Simply work with the raw data or get different editing options through the PPT.

Tip: Did you know that you can deposit your slide master and that each download is carried out in your own design? Feel free to contact us!

### Source, Details & FAO

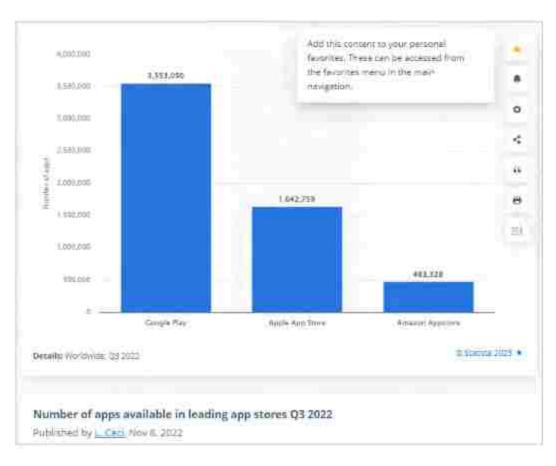
In order to provide trustworthy and transparent data, you will always find a proof of origin with a link to the original source under Sources. Furthermore, you will always find the date of publication and a short info text below the statistics.

Under Details you will find further important information, for example if the statistic has an asterisk (\*). Our FAQ will then give you further important information, such as your 100 - percent right to publish the data.



# Briefly explained: Statistics

Use Case: Number of apps available in leading app stores as of 3rd quarter 2022



#### Favorites

Add this content to your personal favorites and manage them in your favorite's menu.

### Notification

Get notified via mail as soon as the data is updated.

### Settings

Adjust the presentation of the statistic and customize the display and data points, for example as a table or graph.

#### Share

Share statistics on your social media channels or embed them on your website.

### Quote

Have the citation generated in the most common formats.

### AskStatista

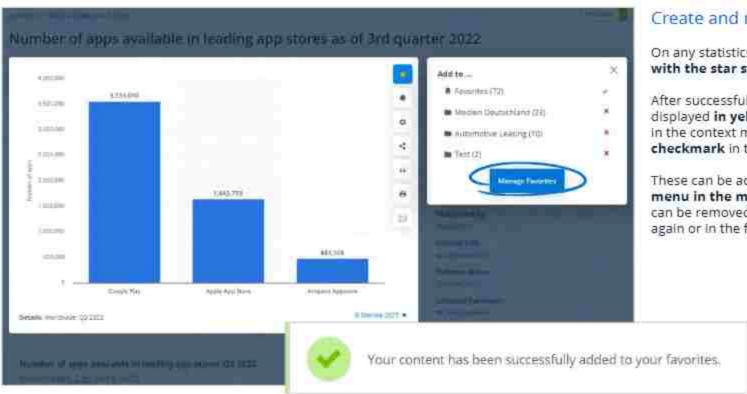
Do you have any questions? Feel free to use our exclusive research service. To find out if AskStatista research hours are already included in your account, contact your individual Client Success Manager. Contact them personally, our customer service or click here!



# In Depth: Favorite function

Mark statistics as favorites to easily find them again

With the function 'Save Favorite' you can mark particularly relevant statistics for your project and quickly find and organize them under your favorites management.



### Create and manage favorites

On any statistics page, click the button with the star symbol.

After successful addition, the star is displayed in yellow. In addition, the entry in the context menu is marked as a green checkmark in the favorites folder.

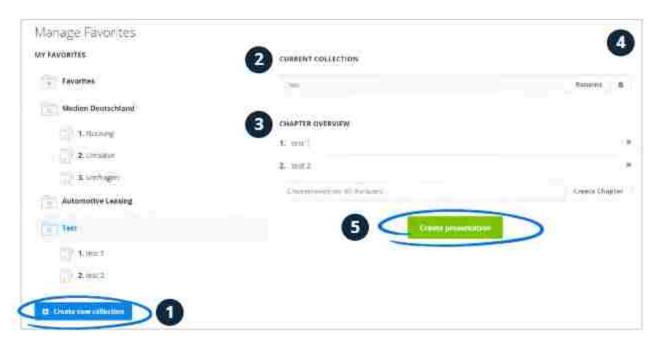
These can be accessed via the **favorite's menu in the main navigation**. The entry can be removed by clicking the button again or in the favorites folder.



# In Depth: Favorite function

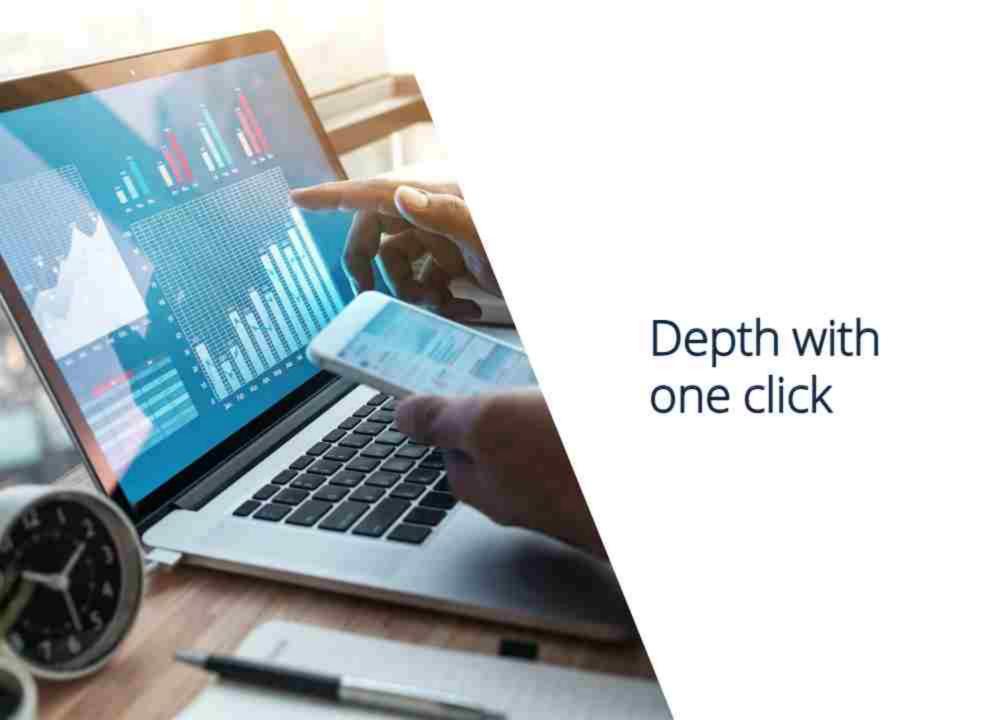
Organize your results in your own collections

If you are researching several topics, Statista offers the possibility to structure favorites into folders. Under the function 'Collections' you can create your own statistics collections, catalogued by folders and chapters. Your PPT presentation is generated ad hoc and sent to you by e-mail.



- Click on the 'Create new collection' button in your account's Favorites section.
- A dialog box will then appear, into which you can enter the name of your new collection. Confirm by clicking OK.
- The Collection will then be created and selected. A **Chapter** will directly be created for you to structure your research.
- On the right-hand side of the page, you can see the contents of the Collection.
- Create your own presentation from bookmarked statistics by clicking on "Create presentation".





# Reports

Dive deeper into topics - on a micro or macro level



Statistics & Overview

Quick overview of a topic

The Statista Overview reports offer you a quick, comprehensive, national or international overview of a topic. They are compiled editorially by industry experts.

The dossiers are regularly updated and supplemented with further statistics and contain detailed source information.



Market Insights

To understand an entire sector

With our Market Insight reports, you receive a high-quality preparation of all sector-relevant data and forecasts, including key figures from the areas of finances, companies, employees and R&D.

The reports provide a quick overview of 60 Industries.



Company Insights

insights and benchmarks on brands & companies worldwide

The Company Insights reports give you access to the data you need to start your market assessment. Find the most important information on privately held and publicly !Isted worldwide at a giance.

Data tables include all the top companies in an industry or region based on sales. They provide contact details and the most important company key figures.



Consumer Insights

Purchasing behavior and media use of consumers worldwide

Consumer Insights reports provide background information, trends on future developments in numerous digital and consumer products.

The Surveys contain the full tables of exclusive consumer and expert surveys conducted by Statista Consumer and Business Insights team in XLS format.



eCommerce Insights

Current figures on eCommerce markets and companies at a glance.

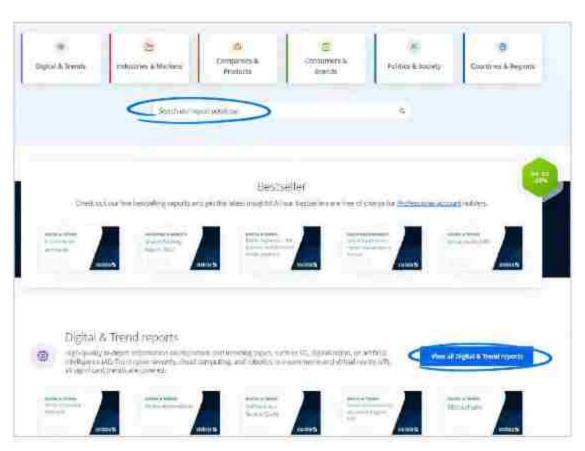
eCommerce Insights reports provide revenue information and cover key performance indicators for more than 39,000 online stores and marketplaces.

Identify market leaders and competitors and determine growth champions and new trends.



# Reports

Discover all reports collected and categorized in our Report Shop



### Report categories

For quick research, we have categorized our studies and reports for you and give you an easy access to topics. For example, for your target group analysis, competition analysis or market research.

### Search in all reports

Search in more than 44,000 studies and reports without preselection and filter the entire search results in the general overview.

### Top seller

Find out about current topics and trends with our current top sellers.

### Reports at a glance

For each report category we give you a short explanation and the **most popular reports** as examples.

#### Featured

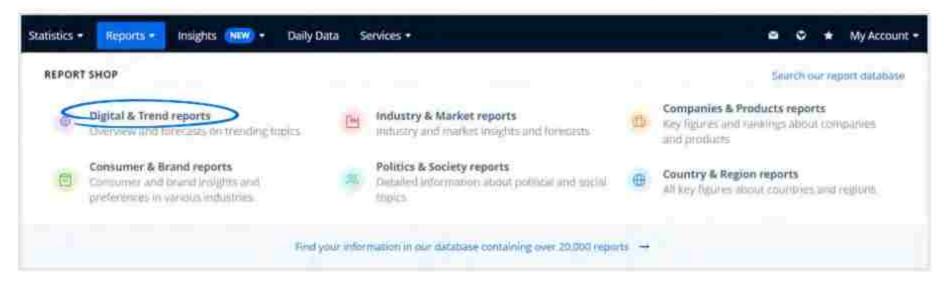
We keep you up to date with our featured reports and show you the latest topics with just one click.



# Briefly explained: Reports

Use Case: Digital & Trend reports

You can find all reports and studies in your search via the search bar or in our Report Shop in the upper tab. For a faster search, all studies and reports have already been segmented into categories.

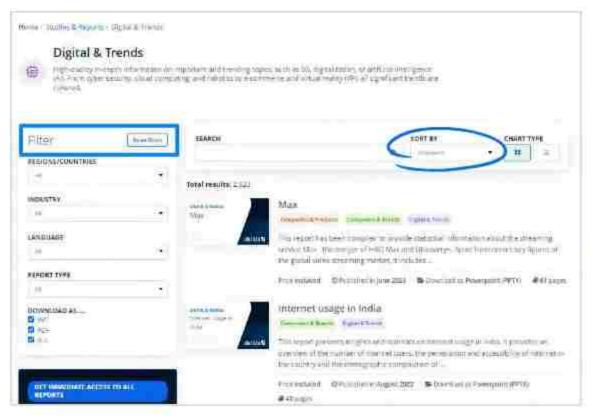


This way you can go directly to all <u>digital and trend topics</u>, as in our example, or you can search all results by clicking on 'Search in all reports.



# Briefly explained: Reports

Use Case: Digital & Trend reports



### Search & Sort

Enter your search term to refine your search. You can sort your results by relevance, publication date and popularity.

### Filter

Narrow down your search by selecting regions/countries, industries/categories as well as the language of the report, report type or download format.

An explanation of the different report types can be found on the overview page on slide 30.

### Favorite function

You can also mark studies and reports as favorites to find them again in your personal favorite's menu. You will find the star symbol on the respective report page.



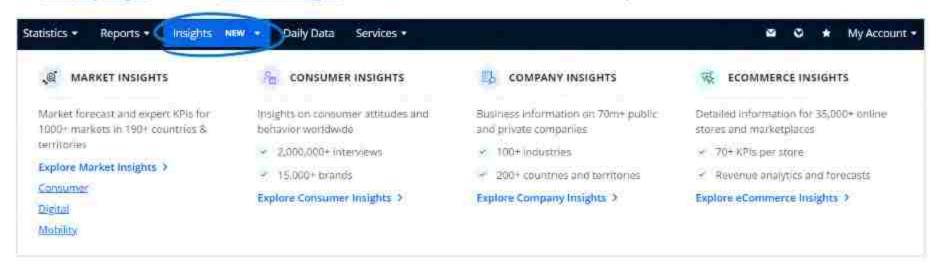


# Insights

Get deeper insights into markets, consumers, companies and eCommerce

You can find all Insights in your search via the search bar or in the upper control bar.

Gain a deeper understanding of current and future market situations worldwide through our <u>Market Insights\*</u>. Our <u>Consumer Insights tool</u> allows you to analyze different country datasets, topics and target groups. Discover more than 70 million companies and over 20 financial performance indicators in our <u>Company Insights\*</u> as well as <u>eCommerce Insights\*</u> on more than 39,000 online stores and marketplaces.



Our Insights offer you not only a breadth of data, but also the flexibility to define your personal search by countries, regions, competitors as well as target groups.



# Market Insights

## Forecasts and trend analyses at a glance



Advertising & Media

Adverstising & Media markets provide forecasts and Indepth Information on ad spending. including international compansons

All insights are based on analysis of relevant indicators for 190+ countries and territories. covering more than 90% of global GDP.



Consumer

Consumer markets present the 18 most Important consumer markets worldwide as well as more than 200 segments and sub-segments.

It provides historical data as well as forecasts up to 2028 for the most relevant KPIs of each market. including market value and size.



**Economy &** Society

Economy & Society markets offer current key figures and forecasts regarding the economic and social development of a country. Subject areas

are society. economy. business environment. digital economy, labor force. environment

and public

sector.



Digital

Digital markets feature regularly updated 5-year forecasts on revenue, users, and relevant market Indicators for 9 main digital markets in more than 190 countries and regions. The tool offers 30,000 Interactive statistics which can be downloaded in PNG and XLS format



Health

neath markets offer key figures and forecasts for more than 20 of the most relevant health markets, Atross 150 countries and 24 regions our Outlook covers areas like life. science. healthcare and OTC pharma.



M Industrial

Industrial markets feature Industry forecasts and market Information for approx. 190 countries and areas based on data from statistical offices

The data range from agriculture through manufacturing to the service sector



Mobility

Mobility markets give an overview of more than 12 vehicle classes from more than manufacturers In 190 countries and areas.

Interactive statistics provide in-depth analyses by brand, vehicle segment, and country as well as the most important key figures.



Technology

Technology. markets offer a clear. structured, and transparent overview of the key performance indicators, e.g., revenues and market shares. of the most

Important technology markets. providing valid, comparable and ready-to-1159 information.



Financial

Financial markets

provides an overview of our current markets and forecast data on fundralsing. assets under management, transaction values and much more.

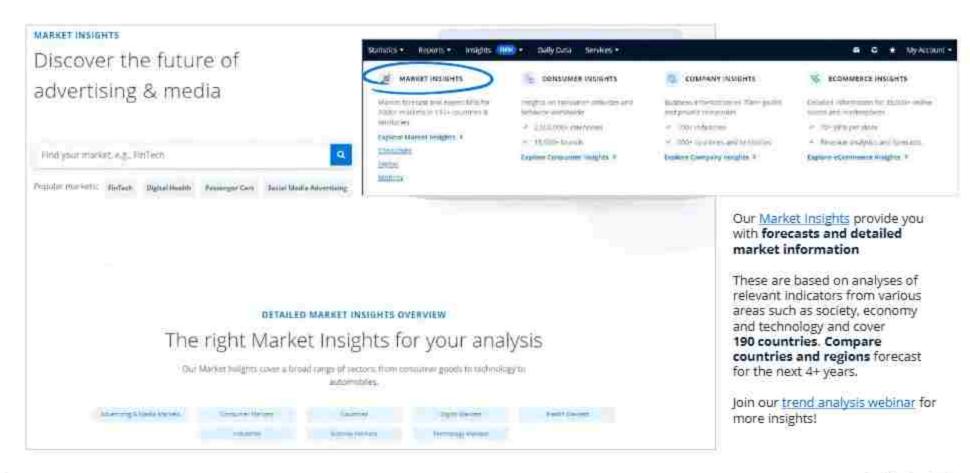
All markets cover the years 2017 to 2028 and provide marketspecific KPIs for example

Number of Financial Advisors.



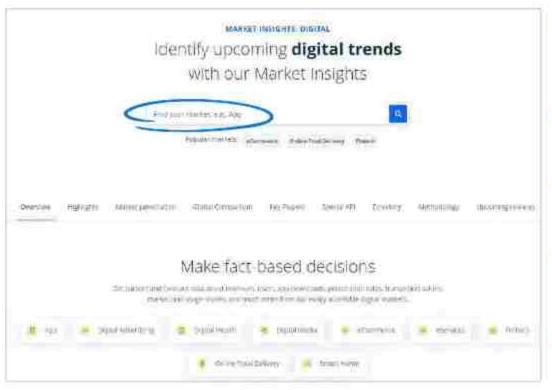
# Market Insights

Take a look into the future with our Market Insights





Use Case: Market Insights: Digital



### Overview & Highlights

Select a category and start directly into the Dashboard or be guided by a short tutorial for an effective start. Highlights allow you to explore numerous markets and segments with broad geographic coverage at a glance.

### Market penetration & Global Comparison

Discover comparable data for each market, as well as numerous regions and countries to compare.

### Key Players & Specific KPI

Who are the **key players for your market**? Find them and all relevant and up-to-date **KPIs for all markets** here.

## Market directory

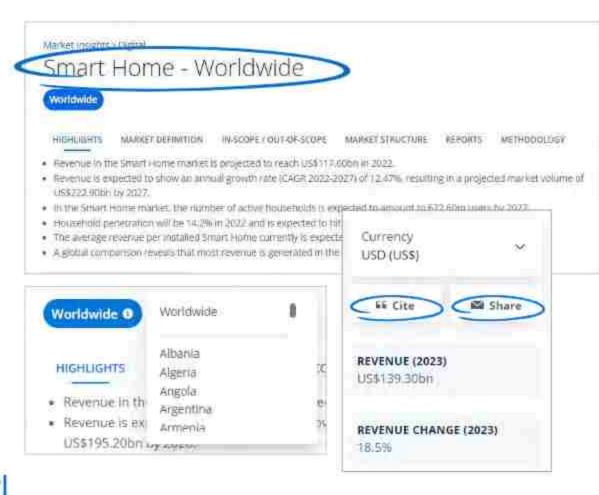
Start your search in a specific sub-segment or switch directly between categories and segments in the Dashboard.

### Methodology & Upcoming releases

In order to offer trustworthy and transparent data, you will find the methodology for each Market Insight here. You can also find this in **detail as a downloadable PDF**. Also, discover upcoming releases and updates for the coming months.



Use Case: Market Insights: Digital



## Highlights

Here you will find a brief overview of the most important factors relating to the selected market.

#### Market definition

Get a detailed **description of the market** and an explanation of the methodology.

### In-Scope/ Out-Of-Scope

In order to delineate the market data, you will find a brief overview of which factors were included and which were not.

### Reports

For further information on the market, you can download the relevant study here.

## Currency

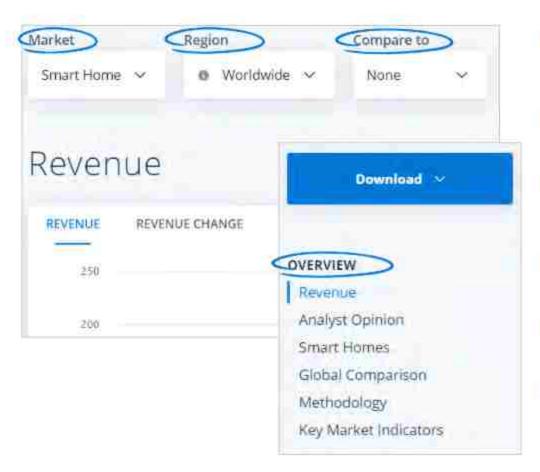
Easily switch between the ten currencies and facilitate your analysis with international comparability.

#### Cite & Share

Have the **citation generated** in the most common formats or **share** the entire data with your colleagues **via e-mail**.



Use Case: Market Insights: Digital



### Market

You can easily switch between the markets of the Digital Market as well as re-select the markets. The entire data sheet will update accordingly.

### Region

We offer **over 150 countries** and political regions as well as continents for you to choose from.

### Compare to

You can choose between 37 regions and over 150 countries for your personal comparison. You can add four additional regions to your analysis.

#### Download

All data bundled as an Excel download is available with just one click.

#### Overview

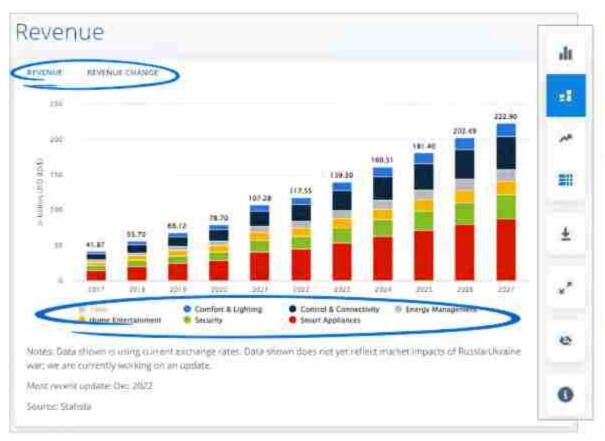
Let us guide you through the data sheet or click directly on a market of your choice in the overview.

### Global Comparison

Compare 150 countries and get the top 5 immediately. In the table view you get the forecasts for all countries (also available as Excel download).



Use Case: Digital Market Insights



#### Tab

Change the tabs in the info boxes for more information.

#### Data

Select only the data you need through our interactive graphics.

### Toolbar

Change the chart view and get your view as a PNG download.

Tip: Select the table view for an Excel download.

Furthermore, you can enlarge the chart to full screen, hide the data points or have more information displayed.

### Market indicators

For each market you will also receive market indicators used for market analysis and forecasts. Get them **bundled** as an **Excel download**.



## Consumer Insights

## Understanding consumer behavior & media usage

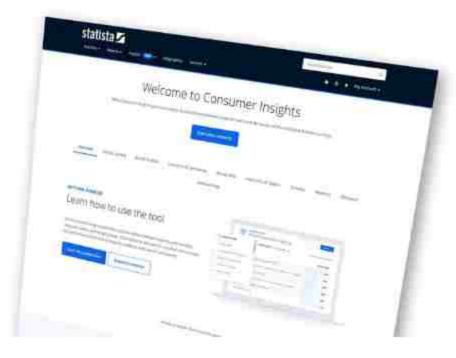
The <u>Statista Consumer Insights</u> offers a global perspective on **buying** behavior and media usage, covering the online and offline world of the consumer.

It is designed to help marketers, planners, and product managers understand consumer behavior and consumer interactions with brands.



In need of support? Join our live webinar or read helpful tips & tricks in the corresponding handout.

DO-IT-YOURSELF ANALYSIS of the data: Thanks to an interactive online analysis tool, users can select their own criteria to create cross tables and customize target groups.





# Company Insights

The most important company key figures in one tool





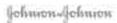
















SONY

The Company Insights provides information on 50.000 listed and 70+ million privately held companies and contains the most important company key figures as well as in-depth analyses. Additionally, it presents a wide range of extra KPIs for listed companies. Use the Company Insights tool as a starting point for further market assessments. It is also the perfect tool to quickly research basic data and provides valuable insights into foreign markets.

Company information and key company metrics for 70+ million companies worldwide



In-depth information on more than 50,000 stock listed companies



Tailored rankings in 200+ countries and territories, 100+ industries and 50+ trends



Top competitor analysis with just one click



Have we caught your interest? Take a look at our tutorial or ask open questions in our live trainings.





## ecommerce Insights

## Discover the world of eCommerce

The eCommerce Insights provide you with detailed information for 39,000 shops in 57 countries, including detailed sales analysis, competitor analysis, market development, marketing budget and interesting KPIs.



### Detailed store profiles

More than 39,000 extensive store profiles, incl. revenues, payment methods, shipping options, and 30 other KPIs.



### Country insights

Gain insights into international markets thanks to data on market leaders and fast-growing online stores.



### Category insights

Analyze the market trends of individual markets and identify the major players at a glance.



#### **KPIs**

- Net online revenue& forecasts
- Relative market shares
- Cross-border and category analyses
- · Social media activity
- · Shipping providers 6 Payment methods
- Information on the company, Contact information and many more

Discover ecommerceDB now! Watch our <u>tutorial</u>, participate in our live webinar or read the corresponding <u>handout</u>.



### Easy to use

The ecommerceDB has a clear structure and an intuitive user interface.



### Ready to use

The data can be downloaded directly in XLS format.

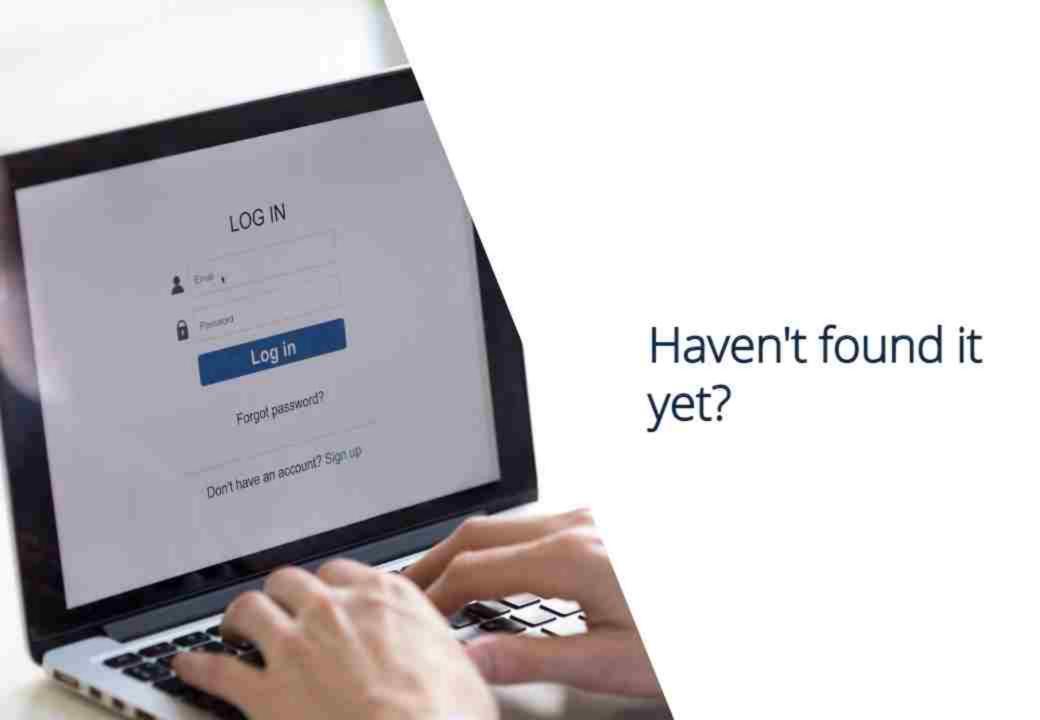


### Daily updates

Information on online store revenues is updated daily.







## Tools

## Extend your research with data from our Add-On tools



#### **Publication Finder**

The Publication Finder enables users to quickly and conveniently find publications on their research topic. They can search through over 2 million studies, reports and other documents in German or English.

All search results can be filtered, e.g. by publication date, page number, sector or type of document.



### **Business Plan Export**

With your Individual Business Plan Export, you get all the Important data for your Industry In Just a few seconds.

Thanks to intuitive menu navigation and a simple template, you can easily and comprehensively model your market and business case.



### **Source Database**

Statista's Source Database provides background Information on all 22,500 sources.

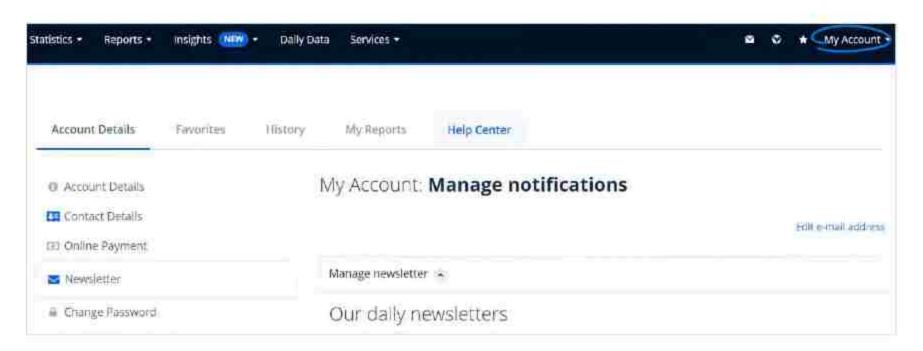
It contains all market research institutes, associations, companies and government institutions that form the data basis of the Statista portal.



## My Account

Manage all important account details

Under 'My Account' you can not only view and change your personal contact details, but also manage your newsletter settings.



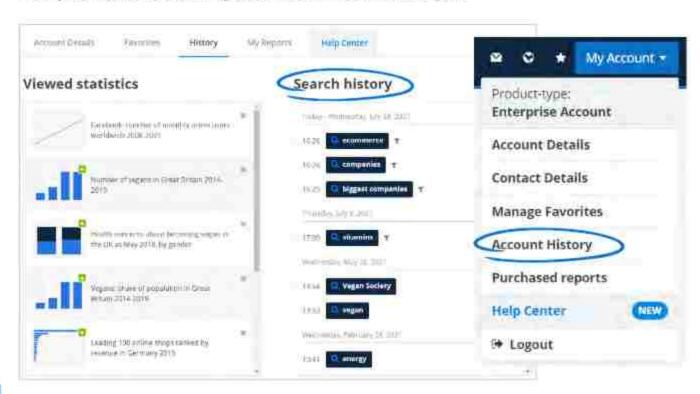


## My Account

## Personal account and search history

### Retrieve recently viewed content directly without having to re-run the search for it.

After logging in, go to the navigation item "My Account" and select the sub-item Personal History. Via the search history, search queries that have already been carried out, including all set filters, can be carried out again.





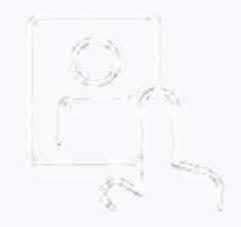
## Your Client Success Team

In addition to your personal contact at Statista, you can always reach us at the following contact details!

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