

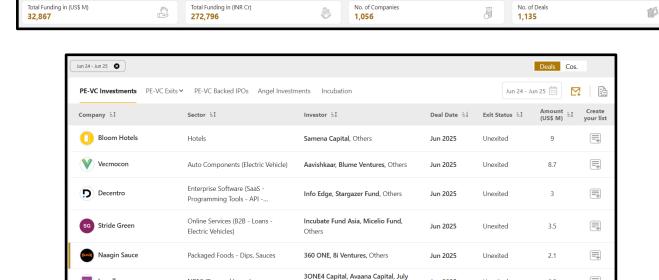
## **USE CASE**

Based on actual interviews, here is how subscribers use Venture Intelligence products on Private Company Transactions and Valuations in their day-to-day work.

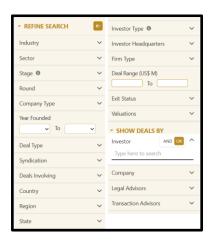
"We use the Venture Intelligence databases extensively – right from prospecting for fast growing private companies to researching past transactions in the relevant sectors. This way we can showcase to prospective clients validated information on the latest trends – including setting their valuation expectation, etc."

#### **INVESTMENTS:**

Total Funding in (US\$ M)



NBFC (Personal Loans)



Ventures, Kae Capital, Others

Jun 2025

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### **SCANNING COMPANIES:**

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The company profiles in the PE/VC Deal Database help us in gathering basic details such as sector, top management and contact details. The profile also helps to quickly scan the various rounds of investments the company has received, who its existing investors are, who represent the PE/VC investor on its board, etc.

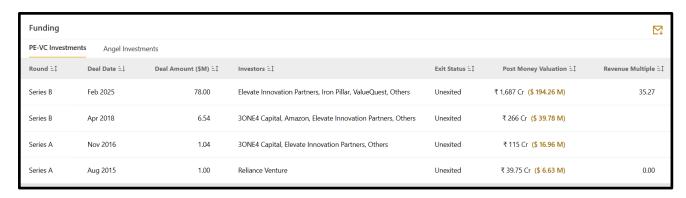






### **TRANSACTION DETAILS:**

The Venture Intelligence database is unparalleled in the richness of data - in terms of depth of transaction details, valuation multiples, exit returns and deal structuring information.



### **Deal Details**

The deal involves both primary & secondary transfer.

INR 677.18 Cr investment commitment INR 186.53 Cr so far invested for 11.06% stake

Iron Pillar, via Iron Pillar India Fund II, invested INR 99.99 Cr

Elevate Innovation Partners, via Elevate Innovation Partners LLC and Elevate Inflection Capital LLC, invested INR 50.45 Cr

ValueQuest, via ValueQuest S.C.A.L.E. Fund and VQIAPL Employee Colnvest TT Trust, invested INR 26.33 Cr

Others (Kalpraj Dharamshi), invested INR 9.76 Cr

#### Pricing details:

Equity share = FV INR 10, Issue price INR 820255 Series B2 CCPS = FV INR 100, Issue price INR 820255

Issue of 10 equity shares and 1209 Series B2 CCPS to Iron Pillar India Fund II

Issue of 297 Series B2 CCPS to ValueQuest S.C.A.L.E. Fund

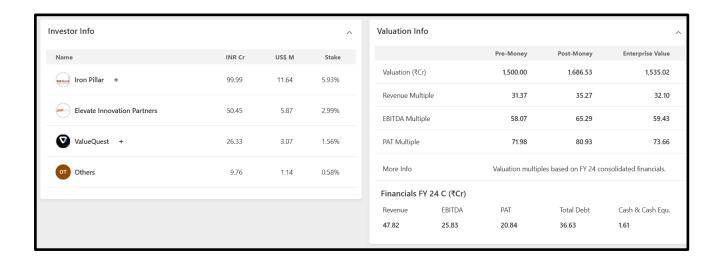
Issue of 24 Series B2 CCPS to VQIAPL Employee Colnvest TT Trust

Issue of 410 Series B2 CCPS to Elevate Innovation Partners LLC

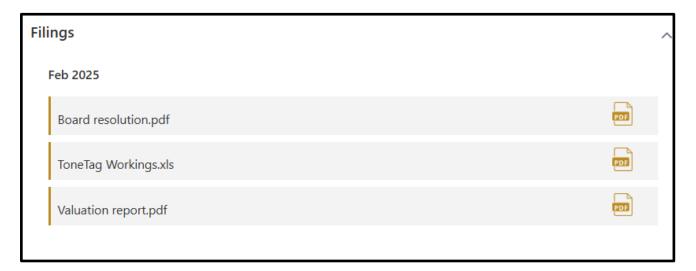
Issue of 205 Series B2 CCPS to Elevate Inflection Capital LLC

Issue of 119 Series B2 CCPS to Others

The initial conversion ratio for Series B CCPS issued is 1:1 The ESOP Pool constitutes of 539 shares of the company.



Shareholding Pattern					
Stakeholder		Stake (%)			
Investor		38.18			
	Reliance Venture	10.24			
	Iron Pillar	5.93			
	3ONE4 Capital	3.11			
	Elevate Innovation Partners	7.90			
	ValueQuest	11.00			
Promoter		42.2			
	Promoters	42.20			
ESOP		2.62			
Others		17			
	Sundry Stakeholders	17.00			



#### **EXITS:**

Venture Intelligence database actively captures Exit of PE- VC Funds with their return multiple and IRR

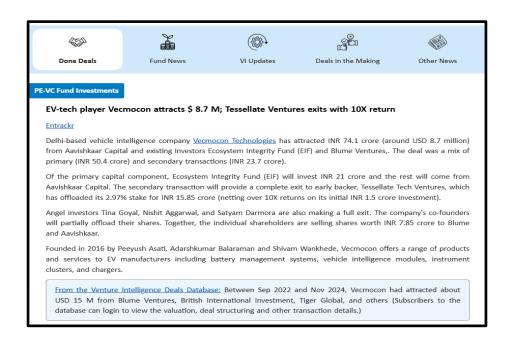






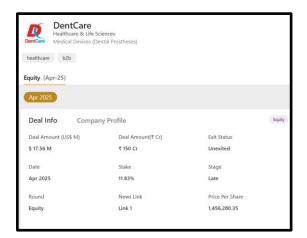
### **STAYING ON TOP OF DEAL NEWS**

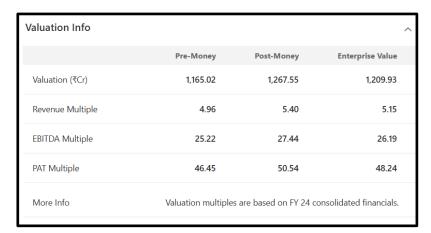
Venture Intelligence products - including the morning and evening Deal Digest Newsletters that hits our inbox at 10.00 AM and 6:00PM - helps us remain up-to-date with industry happenings including monitor deals advisory that our peers are doing, get alerted about new transaction opportunities, track people movement, etc.



### **CAPTURING UNDISCLOSED DEALS:**

At Venture Intelligence we capture undisclosed deals (not publicly available) with the valuation details. Funding raised by DentCare by ICICI Ventures. Please find below snapshots:





#### Deal Details Deal Structure

Kerala-based dental prostheses maker DentCare has received investment from ICICI Venture in lieu of a minority stake. o3 Capital acted as the exclusive financial advisor on this transaction. The funds will be used by the company for expansion.

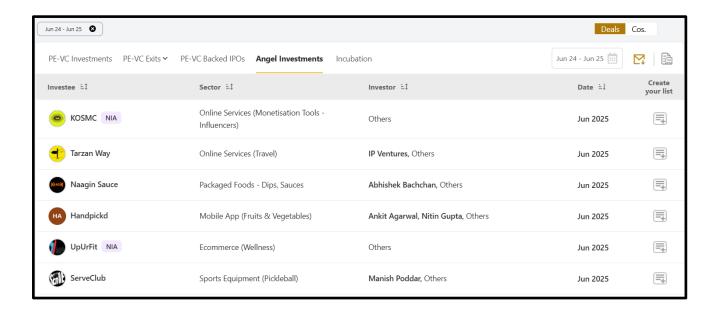
Founded in 1988 by John Kuriakose, DentCare Dental Lab is a manufacturer of custom-made dental prostheses. The company has a global presence in the UK, the UAE, Canada, USA, Australia and New Zealand.

JSA advised Dentcare Dental Lab Private Limited ("Dentcare") and its promoters on the minority investment by ICICI Venture Funds Management Company ("ICICI") Limited in Dentcare's share capital through primary and secondary transactions.

# **ANGEL INVESTMENTS & INCUBATION DATABASES**

The angel investments and incubation sub-database are also useful to track potential companies that we might want to reach out to.





### **INVESTOR PARTNERSHIPS:**

"After we have a mandate, we browse through the Venture Intelligence PE/VC Database and the inbuilt PE/VC directory to check who are the active investors in the relevant industry and narrow down the potential list of investors to target (using sector classification, stage, etc.)."

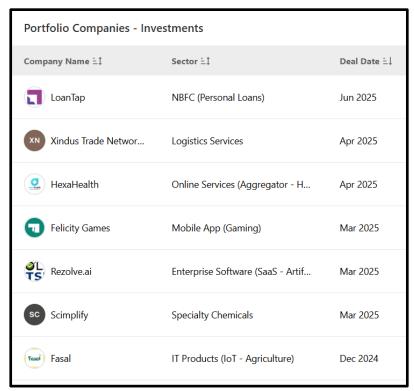


PE-VC Investments PE-VC Exits ➤ Angel Investment	ts Incubation		
Investor ==	No. of deals ≟↓	No. of Cos ≞‡	New Portfolio Cos ≞‡
BI British International Investment	48	12	8
Blume Ventures	40	37	17
DeVC India	24	23	19
Lok Capital	24	5	3
Gruhas Proptech	17	17	13
Omidyar Network	16	4	
Java Capital	16	8	8
Alteria Capital	15	13	9
S Sauce VC	13	12	5

Funds					
Fund Name ≟‡	Date ≟↓	Target Size (US\$ M) ≒‡	Amount Raised (US\$ M) ≟‡	Status ≟‡	Capital Source ≟‡
3one4 Capital Fund IV	May 2023	200	200	Final Close	Domestic and Foreign
3one4 Capital Fund III	Nov 2021	135	95	Final Close	Domestic and Foreign
3one4 Capital Fund III	Sep 2020	100	40	First Close	Domestic and Foreign
3one4 Capital Rising I	Dec 2019	6.5	6.5	Final Close	
3one4 Capital Continuum I	Nov 2019	56	35	Final Close	Domestic and Foreign
3one4 Capital Continuum I	Feb 2019	50	21	First Close	Domestic and Foreign
3one4 Capital Fund II	Jan 2018	39	39	Final Close	Domestic
3one4 Capital Fund I	Jan 2016	15.15	15.15	Final Close	

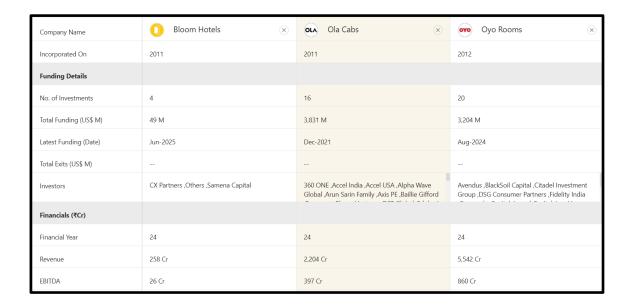
## LOOK UP PE/VC FUND PROFILES





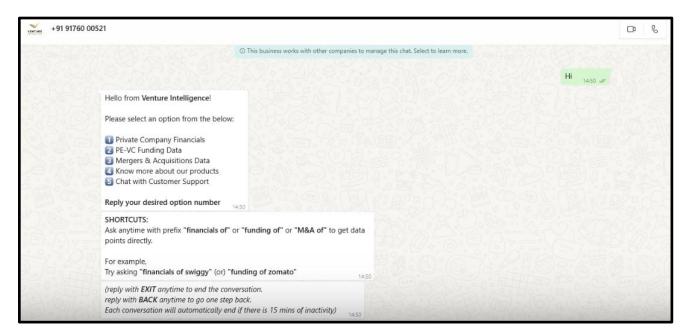
## **ADDITIONAL FEATURES:**





### **WHATAPP BOT:**

One tap access to valuations and financials via whatsapp:

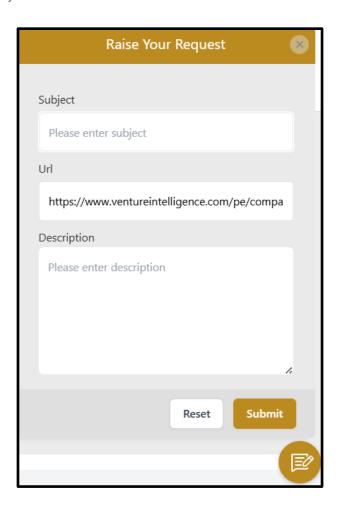


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### **OFFLINE SUPPORT:**

We regularly use Venture Intelligence timely Offline support for more details in financials, valuations, underlying documents, etc

Request more information specifying what details you would like. Note: For recent transactions, regulatory filing based information is typically less than that for older ones.



## **CONTACT US FOR A DEMO & TRIAL**

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